

ANNUAL REPORT  
- HSBC Saudi Financial Institutions Equity Fund -  
2016

*\*FUND REPORTS ARE AVAILABLE UPON REQUEST FREE OF CHARGE*



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## A. Management Information

**1. Fund Name** HSBC Saudi Financial Institutions Equity Fund

### 2. Fund Manager

**Name** HSBC Saudi Arabia  
**Address** 7267 Olaya, AlMurooj  
Riyadh 12283-2255  
Kingdom of Saudi Arabia  
**Phone:** +1 920022688  
**Fax:** +96612992385  
**Website:** www.hsbcSaudi.com

### 3. Fund Sub-Manager (if any)

**Name** None  
**Address**

### 4. Custodian

**Name** HSBC Saudi Arabia  
**Address** 7267 Olaya, AlMurooj  
Riyadh 12283-2255  
Kingdom of Saudi Arabia  
**Phone:** +1 920022688  
**Fax:** +96612992385  
**Website:** [www.hsbcSaudi.com](http://www.hsbcSaudi.com)

**Duties and Responsibilities**

- To preserve the assets of the Fund.
- To keep all the necessary documents that support the performance of his contractual obligations to the Fund.
- To deposit cash amounts owned by the Fund in the Fund's account.
- To manage cash transactions for the Fund, including the deduction of investment credit and expenses of the Fund in accordance with the Terms and Conditions of the Fund and the Information Memorandum.
- The Custodian is responsible for holding and protecting the Fund's assets for the Fund's unit holders.

### 5. Auditor

**Name** KPMG Al Fozan & Al Sadhan  
**Address** KPMG Tower  
Salahudeen Al Ayoubi Road  
P O Box 92876  
Riyadh 11663  
Kingdom of Saudi Arabia  
**Phone:** +96612914350

## B. Fund Information

### 1. Investment Objectives, Policies and Polices

The Fund is an open-ended investment fund with the aim to achieve capital growth over the medium to long term by investing in a portfolio of equities of Financial Institutions listed on the Saudi stock market, including Banks and Financial Services companies. Furthermore, Tadawul Banks and Financial Services Index will be used as benchmark to evaluate the Fund's performance.

### 2. Distribution of Income and Gain Policy

The Fund does not distribute any income but rather reinvest it in the Fund itself, which will be reflected on the price and value of the units.

## C. Fund Performance

### 1. Fund Performance During the Last 3 Years (SAR)

Criteria/Year	2014	2015	2016
End of year NAV	87,930,164	37,918,562	37,762,481
End of year NAV/unit	16.57	13.75	13.57
Highest NAV/unit	21.39	19.76	13.66
Lowest NAV/unit	15.21	12.58	10.17
No. of units in issue	5,308,175	2,756,981	2,783,029
Dividends/unit	-	-	-
Expense Ratio	1.74%	1.71%	1.70%

### 2. Fund Returns

Year	1Yr	3Yrs	5Yrs
Return	-1.34%	-10.51%	16.66%

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016
Return	-40.20%	35.91%	-57.14%	16.80%	8.35%	-12.62%	1.98%	27.82%	9.26%	-16.97%	-1.34%

### 3. Fund Fees (SAR)

Type of Fee or Expense	Amount (SR)	Percentage of AUM
Subscription Fee	20,708.16	Up to 2% of investment amount
Management Fee	577,566	1.70%
Custodian Fee	-	-
Auditor Fee	-	-
Independent Board of Directors' Remuneration	-	-
Regulatory Fees	-	-
Index Cost	-	-
Debt Cost	-	-
Dividend Purification (Only if Shariah Compliant)	-	-
Trading Commission	12,730.89	0.037%

### 4. Material Changes on the Fund during the Year

No material changes occurred on the Fund during the year 2016.

### 5. Detailed Fundamental, Material, Notifiable, or Significant Changes Made on the Fund's Terms and Conditions During the Year

- Changes that were made on 29/3/2016 (Attached are the details of the 1st Changes)

- Changes that were made on 28/11/2016 (Attached are the details of the 2nd Changes)

### 6. Valuation or Pricing Errors during the Year

None.

## **D. Fund Manager**

### **1. Investment Activities of the Period**

No investment activities for the year 2016.

### **2. Investment Limitation Breaches**

None.

### **3. Commentary on Investment Fund's Performance During the Period**

During calendar year of 2016, TADAWUL Banking Index witnessed an outstanding recovery closing the year with a return of 1.9%. The index performance in 2016 was split into two, negative performance (first nine months) and positive performance (Q4 2016). During the first nine months the index declined by around 22.0% on the back of major developments have taken place in this period such as, a freeze in public sector hiring and substantial cuts to the allowances of public sector employees. In contrast, during Q4 2016, the index appreciated by around 30.7% on the back of the successful issuance of USD 17.5bn sovereign foreign bond and the Government's announcement regarding clearing SAR 100bn in private sector dues were the key triggers for the sector's rally. During the year, the fund declined by around 1.3% underperforming the benchmark by 3.3%.

### **4. Any Additional Information that Might Enable Unit Holders to Make Informed Decisions that are Based on Sufficient Information about the Fund During the Year**

There is no additional information to be disclosed; however, investors need to read and understand the Fund's Terms and Conditions and all related documents and/or obtain advice from their own legal, regulatory, tax, and/or investment advisors.

### **5. Distribution of Management Fees (only if the fund is substantially investing in other funds)**

Not Applicable.

### **6. Special Commission Received by Fund Manager (if any, including what they are and the manner in which they were utilized)**

The Fund Manager receives reports published by HSBC SA Brokerage which are accessible to all HSBC SA Brokerage clients. In addition, HSBC SA Brokerage facilitates meetings between the Fund Manager and listed companies in the Saudi market upon request.

### **7. Fund Manager or Affiliates' Investment in the Fund**

HSBC Saudi Arabia or affiliates do not have any investments in the Fund.

## 8. Annual Voting Practices Used by the Board

Nothing to disclose.

## 9. Cases of Conflict of Interest Approved by the Board

Usage of HSBC Saudi Arabia's brokerage department for the trading of local and GCC equity funds. This was discussed and approved by the Fund Board due to the nature of operation of the Saudi stock market (Tadawul).

## 10. Board of Directors Report (must include subjects that were discussed and voting results, as well as fund performance and goals)

SUBJECT	APPROVAL DETAILS	MEETING DATE
FUND BOARD CAPACITY EVALUATION	As required by the Regulation, the Fund Board capacity was evaluated and it was approved by the Fund Board that the current Fund Boards have sufficient capacity to supervise the Funds under their respective Fund Board	22 December 2016
VOTING POLICY	Fund Board approved the Voting Policy for HSBC SA Mutual Funds and it was approved that although the Fund Manager is allowed to attend the AGM, voting rights for the election of board directors will not be exercised	27 October 2016
POLICY FOR SUBSCRIPTION TO IPO	The Fund Board approved the policy for participating in the institutional bidding of IPO's	27 October 2016
APPROVAL OF AUDITOR	The Fund Board approved the appointment of KPMG as the Financial Auditor for HSBC SA Mutual Funds	27 October 2016

### **E. Custodian Statement**

A statement based on its opinion whether the fund manager has:

- issued, transferred and redeemed the units in accordance with the provisions of the Investment Funds Regulations and the fund's Terms and Conditions;
- Valued and calculated the price of units in accordance with the provisions of the Investment Funds Regulations , the fund's Terms and Conditions and the information memorandum;
- Breached any of the investment restrictions, limitations and borrowing powers applicable to the Investment fund Regulations.

**Not applicable, Fund custodian responsibility does not include providing his opinion on these points.**

### **F. Auditor Statement**

A statement whether, in the auditor's opinion:

- The financial statements have been prepared and audited in accordance with SOCPA standards, the Investment Funds Regulations ,the fund's terms and conditions and the information memorandum;  
**Auditor's opinion available in Annex1 page 2.**
- The financial statements give a true and fair view of the net income and the net gains or losses of the investment fund's assets in that accounting period;  
**Auditor's responsibility does not include providing his option on this point.**
- The financial statements give a true and fair view of the financial position of the investment fund at the end of the period.  
**Auditor's opinion available in Annex1 page 2.**



**HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND**  
Managed by HSBC Saudi Arabia Limited  
**FINANCIAL STATEMENTS**  
**For the year ended 31 December 2016**  
together with the  
**INDEPENDENT AUDITORS' REPORT**  
**TO THE UNITHOLDERS**



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**Certified Public Accountants**  
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License No. 46/11/323 issued 11/3/1992

## INDEPENDENT AUDITORS' REPORT

To: **The Unitholders**  
**HSBC Saudi Financial Institutions Equity Fund**  
**Riyadh, Kingdom of Saudi Arabia**

We have audited the accompanying financial statements of **HSBC Saudi Financial Institutions Equity Fund** (the "Fund") managed by **HSBC Saudi Arabia Limited** (the "Fund Manager") which comprises the balance sheet as at 31 December 2016, and the related statements of income, cash flows and changes in net assets attributable to unitholders for the year then ended and the attached notes from (1) to (12) which form an integral part of the financial statements.

### *Fund Manager's responsibility for the financial statements*

The Fund Manager is responsible for the preparation and fair presentation of these financial statements in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. Management has provided us with all the information and explanations that we require relating to our audit of these financial statements.

### *Auditor's responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with generally accepted auditing standards in the Kingdom of Saudi Arabia. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the Fund's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund Manager's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management of the Fund Manager, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



**Opinion**

In our opinion, the financial statements taken as a whole present fairly, in all material respects, the financial position of the HSBC Saudi Financial Institutions Equity Fund as at 31 December 2016 and the results of its operations and its cash flows for the year then ended in accordance with generally accepted accounting standards in the Kingdom of Saudi Arabia.

**For KPMG Al Fozan & Partners  
Certified Public Accountants**

Abdullah Hamad Al Fozan  
License No. 348



Date: 7 Rajab 1438H  
Corresponding to: 4 April 2017

**HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND**

Managed by HSBC Saudi Arabia Limited

**BALANCE SHEET**

As at 31 December 2016

(Amounts in Saudi Arabian Riyals)

<b><u>ASSETS</u></b>	<b><u>Note</u></b>	<b><u>2016</u></b>	<b><u>2015</u></b>
Cash and cash equivalents	9	862,870	70,778
Held for trading investments	7	36,905,130	37,853,062
Other receivable		3,600	2
<b>TOTAL ASSETS</b>		<b>37,771,600</b>	<b>37,923,842</b>
<b><u>LIABILITIES</u></b>			
Other liabilities		8,796	5,280
<b>TOTAL LIABILITIES</b>		<b>8,796</b>	<b>5,280</b>
<b>NET ASSETS ATTRIBUTABLE TO UNITHOLDERS</b>		<b>37,762,804</b>	<b>37,918,562</b>
<b>Units in issue (<i>numbers</i>)</b>		<b>2,783,029</b>	<b>2,756,981</b>
<b>Net assets attributable to each unit</b>		<b>13.57</b>	<b>13.75</b>

The accompanying notes 1 through 12 form an integral part of these financial statements.

**HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND**

Managed by HSBC Saudi Arabia Limited

**STATEMENT OF INCOME**

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

	<u>Notes</u>	<u>2016</u>	<u>2015</u>
<b>INCOME</b>			
Trading loss, net	8	(910,692)	(5,823,272)
Dividend income		1,103,387	2,150,805
Special commission income		6,137	669
		<hr/>	<hr/>
		198,832	(3,671,798)
<b>EXPENSES</b>			
Fund management fee	6	577,566	1,207,072
Other expenses		--	9,625
		<hr/>	<hr/>
		577,566	1,216,697
<b>NET LOSS FOR THE YEAR</b>		<hr/>	<hr/>
		(378,734)	(4,888,495)

The accompanying notes 1 through 12 form an integral part of these financial statements.

**HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND**

Managed by HSBC Saudi Arabia Limited

**STATEMENT OF CASH FLOWS**

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

	<u>Notes</u>	<u>2016</u>	<u>2015</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
Net loss for the year		(378,734)	(4,888,495)
Adjustment for:			
Unrealized (gain) / loss on held for trading investments	8	<u>(3,110,764)</u>	<u>7,875,895</u>
		(3,489,498)	2,987,400
<b>Changes in operating assets and liabilities</b>			
Held for trading investments, net		4,058,696	42,196,423
Other receivables		(3,598)	3
Other liabilities		3,516	(33,412)
<b>Net cash generated from operating activities</b>		<u>569,116</u>	<u>45,150,414</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from issuance of units		1,670,400	794,645
Payments against redemption of units		(1,447,424)	(45,917,752)
<b>Net cash generated/(used in) from financing activities</b>		<u>222,976</u>	<u>(45,123,107)</u>
<b>Net increase in cash and cash equivalents</b>		792,092	27,307
Cash and cash equivalents at beginning of the year		70,778	43,471
<b>Cash and cash equivalents at end of the year</b>		<u>862,870</u>	<u>70,778</u>

The accompanying notes 1 through 12 form an integral part of these financial statements.

**HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND**  
 Managed by HSBC Saudi Arabia Limited  
**STATEMENT OF CHANGES IN NET ASSETS ATTRIBUTABLE TO UNITHOLDERS**  
 For the year ended 31 December 2016  
 (Amounts in Saudi Arabian Riyals)

	<u>2016</u>	<u>2015</u>
<b>Net assets attributable to unit holders at beginning of the year</b>	<b>37,918,562</b>	<b>87,930,164</b>
<b>Net loss for the year</b>	<b>(378,734)</b>	<b>(4,888,495)</b>
<b>Changes from unit transactions</b>		
Proceeds from issuance of units	<b>1,670,400</b>	794,645
Payments against redemption of units	<b>(1,447,424)</b>	<b>(45,917,752)</b>
<b>Net change from unit transactions</b>	<b>222,976</b>	<b>(45,123,107)</b>
<b>Net assets attributable to the unit holders at end of the period</b>	<b>37,762,804</b>	<b>37,918,562</b>

**UNIT TRANSACTIONS:**

	<i>(In numbers)</i>	
<b>Units at beginning of the year</b>	<b>2,756,981</b>	<b>5,308,176</b>
Units issued	<b>146,283</b>	44,018
Units redeemed	<b>(120,235)</b>	<b>(2,595,213)</b>
<b>Net change in units</b>	<b>26,048</b>	<b>(2,551,195)</b>
<b>Units at end of the year</b>	<b>2,783,029</b>	<b>2,756,981</b>

The accompanying notes 1 through 12 form an integral part of these financial statements.

# HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND

Managed by HSBC Saudi Arabia Limited

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

### 1. THE FUND AND ITS ACTIVITIES

HSBC Saudi Financial Institutions Equity Fund (“the Fund”) is an open-ended mutual investment fund created through an agreement between HSBC Saudi Arabia Limited (“the Fund Manager”) and investors (the Unitholders). The objective of the Fund is to achieve, over the medium to long-term, capital growth by investing in a portfolio of equities of Financial Institutions listed on Tadawul (Saudi equity market), including Banks and Financial Services companies, as well as investing in The Saudi British Bank (“SABB”).

The Fund is managed by the Fund Manager who also acts as the custodian and the administrator of the Fund. All income is reinvested in the Fund and is reflected in the unit price.

The Fund updated its terms and conditions which were approved by the Capital Market Authority (CMA) on 7 Safar 1438H (corresponding to 7 November 2016).

### 2. REGULATING AUTHORITY

The Fund is governed by the Investment Fund Regulations (“the Regulations”) published by Capital Market Authority (CMA) on 3 Dhul Hijja 1427H (corresponding to 24 December 2006) and amended in 16 Shaban 1437H (corresponding to 23 May 2016) detailing requirements for all funds within the Kingdom of Saudi Arabia.

### 3. SUBSCRIPTION/ REDEMPTION (DEALING DAY AND VALUATION DAY)

The Fund is open for subscriptions/ redemptions of units twice weekly on Sunday and Tuesday (each being a “Dealing Day”). The value of the Fund’s portfolio is determined twice weekly on Monday and Wednesday (each being a “Valuation Day”). The net asset value of the Fund for the purpose of purchase or sale of units is determined by dividing the net value of assets (fair value of fund assets *minus* fund liabilities) by the total number of outstanding fund units on the relevant valuation day.

### 4. BASIS OF PREPARATION

#### 4.1 Statement of compliance

These financial statements have been presented in accordance with the requirements of the accounting standards on financial reporting issued by the Saudi Organization of Certified Public Accountants (the “SOCPA”).

These financial statements were approved by the Fund’s Board of Directors on 7<sup>th</sup> Rajab 1438H (Corresponding to 4<sup>th</sup> April, 2017).

#### 4.2 Basis of measurement

These financial statements have been prepared under the historical cost convention, except for the measurement of held for trading investments that are stated at fair value, using the accrual basis of accounting and the going concern concept.

#### 4.3 Functional and presentation currency

These financial statements are presented in Saudi Arabian Riyals (SAR) which is the functional currency of the Fund. All financial information presented has been rounded to the nearest SAR.



## **HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND**

Managed by HSBC Saudi Arabia Limited

### **NOTES TO THE FINANCIAL STATEMENTS**

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

#### **4. BASIS OF PREPARATION (CONTINUED)**

##### **4.4 Use of estimates and judgments**

In the ordinary course of business, the preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expense. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in future periods affected.

#### **5. SIGNIFICANT ACCOUNTING POLICIES**

The significant accounting policies used in the preparation of these financial statements are consistent with those used and disclosed in the previous year and are set out below:

##### **5.1 Held for trading investments**

Investments which are purchased for trading purposes are initially recorded at cost on the trade date and then re-measured and stated in the balance sheet at market value. Unrealized gains/ losses on the revaluation of held for trading investments are recognized in the statement of income.

##### **5.2 Revenue recognition**

Realized gains / losses on disposal of held for trading investments are determined by comparing the sales proceeds and the average cost of investments. Trading gain / loss includes gains and losses from changes in fair value of held for trading investments.

Dividend income is recognized when the right to receive the dividend is established. Dividend income is presented net of withholding taxes.

##### **5.3 Trade date accounting**

All regular-way purchases and sales of financial assets are recognized and derecognized on the trade date, i.e. the date that the Fund commits to purchase or sell the assets. Regular-way purchases or sales of financial assets require delivery of those assets within the timeframe generally established by regulation or convention in the market place.

##### **5.4 Fund management fee**

Fund management fee is charged at rates agreed with the Fund Manager. These are calculated on each Valuation Day at an annual percentage of the Fund's net assets value. These expenses are charged to the statement of income.

##### **5.5 Zakat/ Income tax**

Zakat/ Income tax is the obligation of the Unitholders and is not provided for in these financial statements.

##### **5.6 Cash and cash equivalents**

Cash and cash equivalents for the purpose of the statement of cash flows represents a bank balance.

## HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND

Managed by HSBC Saudi Arabia Limited

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

#### 5. SIGNIFICANT ACCOUNTING POLICIES (Continued)

##### 5.7 Subscription and redemption of units

Units subscribed and redeemed are recorded at the closing net asset value per unit on the Valuation Day for which the subscription request and redemption applications are received.

##### 5.8 Financial instruments

Financial assets and liabilities are recognized at the time when the Fund becomes a party to the contractual provisions of the instrument. Any gain or loss on de-recognition of financial assets and financial liabilities is taken directly to the statement of income.

#### 6. MANAGEMENT FEE, CUSTODIAN AND FUND ADMINISTRATION FEES AND SUNDRY EXPENSES

The Fund Manager charges to the Fund on each Valuation Day, management fees at a rate of 1.7% per annum (2015: 1.7% per annum). All Fees and expenses related to the management of the Fund including but not limited to custody, administration, audit, regulatory and index fees, etc, are included in the management fee.

Subscription fee up to 2% is not considered in the financial statement of the fund, as investments to the fund are always net of subscription fees.

#### 7. HELD FOR TRADING INVESTMENTS

The sector-wise composition of held for trading investments is as follows:

	<u>2016</u>	<u>2015</u>
Banking and Financial Services	<u>36,905,130</u>	<u>37,853,062</u>

As at 31 December 2016, the cost of the above held for trading investments amounted to SAR 42.65 million (31 December 2015: SAR 46.70 million).

#### 8. TRADINGLOSS, NET

	<u>2016</u>	<u>2015</u>
Realised (loss)/gain on held for trading investments	<b>(4,021,456)</b>	2,052,623
Unrealised gain/(loss) on held for trading investments	<b>3,110,764</b>	(7,875,895)
	<u><b>(910,692)</b></u>	<u><b>(5,823,272)</b></u>

## HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND

Managed by HSBC Saudi Arabia Limited

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

#### 9. TRANSACTIONS WITH RELATED PARTIES

Related parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties of the Fund comprise HSBC Saudi Arabia Limited (being the Fund Manager, the custodian and the administrator of the Fund), Fund Board and SABB (being shareholder of the Fund Manager).

In the ordinary course of its activities, the Fund transacts business with related parties. Related party transactions are governed by limits set by the regulations issued by CMA. All the related party transactions are undertaken at mutually agreed prices and approved by the Fund Manager.

Related party transactions for the year ended 31 December 2016 and balances arising there from are described as under:

Related party	Nature of transactions	Amount of transactions during the period		Closing balance Receivable / (Payable)	
		2016	2015	2016	2015
HSBC Saudi Arabia Limited ( <i>Fund Manager</i> )	Fund management fee	577,566	1,207,072	(8,796)	(5,280)
	Other expenses	--	8,205	--	--
SABB ( <i>Shareholder</i> )	Cash and cash equivalents	--	--	862,870	70,778
	Special commission income	6,137	669	3,600	2
Fund Board	Board member remuneration	--	98	--	--

Other expenses include custody and administration fee at a rate of 0.2% per annum of the Fund's net assets value payable to the Fund Manager effective up until 17 January 2015 in accordance with the terms and conditions applicable at that time. Subsequent to 17 January 2015, the custody and administration fee is reduced to nil as per the updated terms and conditions.

Board member remuneration and other expenses during the year has been borne and paid by HSBC Saudi Arabia Limited ("*the Fund Manager*").

Cash and cash equivalents is deposited in current account maintained with SABB under the name of the Fund Manager (HSBC Saudi Arabia). No interest is receivable on this balance.

The arrangement with the Fund Manager for Subscription fee is disclosed in Note 6.

#### 10. FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair value is the amount for which an asset could be exchanged, or a liability settled between knowledgeable willing parties in an arm's length transaction. Financial instruments comprise financial assets and financial liabilities.

The Fund's financial assets consist of held for trading investments, a bank balance and other receivable whilst its financial liabilities consist of other liabilities.

Held for trading investments are carried at fair value. Fair value is derived from the observable market prices listed on international stock exchanges. The fair values of other financial instruments are not materially different from their carrying values.

## HSBC SAUDI FINANCIAL INSTITUTIONS EQUITY FUND

Managed by HSBC Saudi Arabia Limited

### NOTES TO THE FINANCIAL STATEMENTS

For the year ended 31 December 2016

(Amounts in Saudi Arabian Riyals)

#### 11. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Fund manages its investment portfolio and other assets by monitoring the return on net assets and makes adjustments to its investment policy in the light of changes in market conditions.

The Fund maintains position in financial instrument as dictated by its investment policy. All investments are "held for trading" investments. The Fund is exposed to credit risk, equity price risk, liquidity risk.

##### ***Special commission rate risk***

Special commission rate risk arises from the possibility that changes in market commission rates may affect either the fair value or the future cash flows of the financial instruments. The Fund is not exposed to special commission rate risk.

##### ***Credit risk***

Credit risk is a risk that one party to a financial instrument may fail to discharge an obligation and cause the other party to incur a financial loss. The Fund is exposed to credit risk on its bank balance, investment portfolio and other receivables. The fund manager seeks to limit its credit risk by dealing with creditworthy counter parties and setting limits for individual investments. Further, the bank balance is with a bank that has a good credit rating.

##### ***Equity price risk***

Equity price risk is the risk that the fair value of equity investments decreases as a result of changes in the levels of equity indices and the value of individual stocks

The Fund Manager endeavors to minimize the risk through diversification across various sectors of the Saudi equity market. Further, the Fund Manager has established risk guidelines to manage its equity price risk.

##### ***Liquidity risk***

Liquidity risk is the risk that the fund will encounter difficulty in releasing funds to meet commitments associated with financial liabilities. The Fund's terms and conditions provide for the redemptions of units twice weekly and it is, therefore, exposed to the liquidity risk of meeting Unitholders' redemptions. The Fund's investments are considered to be readily realizable as they are all listed on the Saudi equity market.

The Fund Manager has established certain maturity and liquidity guidelines for the Fund to ensure sufficient funds are available to meet any commitments as they arise. There are no funds drawn by the fund under the credit line with the bank as at balance sheet date.

##### ***Currency risk***

Currency risk is the risk that the value of a financial instrument may fluctuate due to a change in foreign exchange rates.

The Fund is not subject to currency risks as all the assets and liabilities of the Fund are denominated in local currency.

The investment risks of the fund are included in the terms and conditions detailed on the website of the Fund Manager at [www.hsbcSaudi.com](http://www.hsbcSaudi.com). The terms and conditions do not form part of these financial statements.

#### 12. LAST VALUATION DAY

The last valuation day of the year was 31 December 2016 (2015: 31 December 2015).